

City of Sarasota, Florida

Overview of Five Year Projections

General Overview of Five Year Projections

This section includes five-year projections for all operating type funds. Although five-year projections are prepared for Special Revenue Funds, Debt Service Funds and Internal Service Funds, they are not included in this document. These funds are not included due to several factors. Special Revenue Funds are not included, as they are merely the appropriation of the applicable revenue source for capital purposes. Debt Service Funds are not included, as they are funded by either ad valorem taxes or special assessments, which are adjusted up or down to match the required debt service payments. Internal Service Funds are not included as any projected cost increases of the Internal Service Funds are passed on to and, as such, factored into the five year projections of the operating funds.

The funds included in this section are the General Fund and Enterprise Funds.

Overview By Specific Fund

General Fund - The five-year projection for the General Fund assumes that expenditure increases will only be moderate and additional services will be minimal over the five-year period. Due to an expected downturn in the economy, projected increases in medical insurance, continued funding of higher than normal pension contributions and slower increases in revenues over the five-year period, balancing the budgets for future years will be a challenge. Additional measures will include the utilization of fund balance, expenditure cut-backs and possibly tax increases..

Water and Sewer Utility - A water and sewer rate increase of 2 percent is required to fund the 2003-04 fiscal year operating budget while providing the funding for all capital improvements for the next several years without the necessity to issue bonds, as in past years. Additional rate increases of 2 percent per year in 2004-05 through 2007-08 will likely be necessary to continue avoiding the issuance of bonds to finance capital requirements.

Bobby Jones Golf Complex - Assuming average weather conditions and flexibility in establishing busy season rates, substantial rate increases over the next five years should not be necessary. Each year rate increases approximating 3 percent may be necessary to cover higher costs of operation and to continue the established level of funding for capital improvements.

City of Sarasota, Florida

Overview of Five Year Projections (Continued)

Van Wezel Performing Arts Hall - The Van Wezel was closed for renovation from April 1, 1999 through August 2000. This shortened the programs for two fiscal years, thereby necessitating a General Fund Subsidy for 1998-99 and the use of the accumulated fund balance to offset the projected loss during 1999-00. The loss for 1999-00 created a negative fund balance of \$526,306 at September 30, 2000. Additionally, a loss of \$969,820 was incurred for 2000-01. New management as of December 2000 brought excitement and entrepreneurial ingenuity to Van Wezel, which has reversed the disastrous losses of recent years. Accordingly, annual sponsorship from the General Fund has decreased to approximately \$450,000 per year over the five-year period.

Solid Waste Management - Based upon the favorable impact on operations of the 3.17 percent increase in collection fees approved for 2000-01, rate increases for 2001-02, 2002-03 and 2003-04 were not necessary. Landfill tipping fee rates did not increase for 2001-02, 2002-03 and 2003-04, however they will likely increase somewhat from 2004-05 through 2007-08. In order to cover the projected higher costs of operation, solid waste collection rates most likely will rise by approximately 3 percent per year. If actual tipping fee rate increases for 2005 through 2008 are substantially different from those projected, the hike in solid waste collection rates may be larger.

Municipal Auditoriums - Commencing with the 2002-03 fiscal year, this operation includes the activity of the auditorium at Payne Park. Previously, the Payne Park auditorium was part of the operations of the Sarasota Mobile Home Park, which was closed during the 2001-02 fiscal year in accordance with the City's long term plan to close the park. Historically, the Municipal Auditoriums has received approximately \$50,000 to \$70,000 as an annual subsidy from the General Fund. It is anticipated that subsidies at this level will be necessary in future years, to maintain a break-even operation.

Sarasota Sports Complex - For the 2003-04 fiscal year, the Sports Complex is projected to require an operating subsidy of \$344,968 from the General Fund. In order to maintain a break-even operation, this subsidy probably will increase to approximately \$400,000 by 2007-08.

Parking Management - Revenues from parking fees and fines are expected to increase sufficiently to cover increases in operating costs due to inflation and capital requirements.

City of Sarasota, Florida

General Fund

	2003 - 04 Budget	2004 - 05 Projected	2005 - 06 Projected	2006 - 07 Projected	2007 - 08 Projected
<u>REVENUES</u>					
TAXES	\$26,305,125	\$27,647,040	\$28,897,411	\$30,290,312	\$32,101,597
LICENSES AND PERMITS	2,166,643	2,595,851	2,637,043	2,714,213	2,794,489
INTERGOVERNMENTAL	5,977,314	6,140,739	6,348,466	6,507,466	6,685,566
FINES AND FORFEITS	630,058	642,700	665,409	688,186	706,033
CHARGES FOR SERVICES	1,162,495	1,201,707	1,227,909	1,268,493	1,316,820
MISCELLANEOUS	1,784,841	2,144,664	2,206,816	2,266,031	2,475,078
INTERFUND TRANSFERS	1,512,154	1,417,453	1,447,872	1,458,619	1,469,761
COST ALLOCATION	4,536,633	4,596,633	4,696,633	4,796,633	4,896,633
TOTAL REVENUES	44,075,263	46,386,787	48,127,559	49,989,953	52,445,976
<u>EXPENDITURES</u>					
GENERAL GOVERNMENT	12,284,820	13,067,214	13,459,230	14,088,007	14,888,938
PUBLIC SAFETY	25,437,249	27,583,763	28,411,276	29,263,614	30,241,523
PHYSICAL ENVIRONMENT	2,516,439	2,659,876	2,739,672	2,821,862	2,906,518
TRANSPORTATION	4,012,520	4,221,171	4,347,806	4,478,240	4,612,588
CULTURE AND RECREATION	51,371	54,042	55,664	57,333	59,053
SUBSIDIES	1,165,846	1,200,700	1,140,480	1,161,626	1,172,303
	45,468,245	48,786,766	50,154,128	51,870,684	53,880,923
EXCESS (DEFICIENCY)	(1,392,982)	(2,399,979)	(2,026,569)	(1,880,730)	(1,434,947)
BEGINNING FUND BALANCE					
GENERAL FUND	9,139,417	7,746,435	5,346,456	3,319,886	1,439,156
ENDING FUND BALANCE	\$7,746,435	\$5,346,456	\$3,319,886	\$1,439,156	\$4,209
Millage Rate	2.6917 m	2.6917 m	2.6917 m	2.6917 m	2.6917 m
Percent of Increase over Prior Year	0.00%	0.00%	0.00%	0.00%	0.00%

Water and Sewer Utility

	2003 - 04 Budget	2004 - 05 Projected	2005 - 06 Projected	2006 - 07 Projected	2007 - 08 Projected
<u>REVENUES</u>					
Sale of Water	\$10,888,500	\$11,106,270	\$11,356,166	\$11,611,685	\$11,872,953
Sewer Collection	13,810,800	14,087,016	14,404,018	14,728,152	15,059,579
Interest	50,000	100,000	250,000	275,000	280,000
Miscellaneous	176,040	230,000	260,000	275,000	295,000
Total Revenues	<u>24,925,340</u>	<u>25,523,286</u>	<u>26,270,185</u>	<u>26,889,842</u>	<u>27,507,541</u>
<u>EXPENDITURES</u>					
Water System	6,741,177	6,929,930	7,137,828	7,351,963	7,572,522
Sewer System	6,800,968	6,991,395	7,201,137	7,417,171	7,639,686
Collection Costs	1,403,866	1,443,174	1,486,469	1,531,063	1,576,995
<i>Transfers:</i>					
RR&I Fund	3,446,156	3,800,000	3,850,000	3,900,000	3,900,000
Debt Service	7,013,622	7,027,510	7,037,765	7,055,075	7,055,075
SRF Debt service	228,142	228,000	228,000	228,000	228,000
General Reserve	(708,591)	(896,723)	(671,014)	(593,430)	(464,737)
Total Expenditures	<u>24,925,340</u>	<u>25,523,286</u>	<u>26,270,185</u>	<u>26,889,842</u>	<u>27,507,541</u>
EXCESS (DEFICIENCY)	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
Rate Increase	2.00%	2.00%	2.00%	2.00%	2.00%

Bobby Jones Golf Complex

	2003 - 04	2004 - 05	2005 - 06	2006 - 07	2007 - 08
	Budget	Projected	Projected	Projected	Projected
<u>REVENUES</u>					
Green Fees	\$1,027,000	\$1,057,810	\$1,089,544	\$1,122,230	\$1,155,897
Cart Rental	1,006,665	1,036,865	1,057,602	1,089,330	1,122,010
Annual Green Fees	280,000	280,000	280,000	280,000	280,000
Restaurant Lease	9,000	9,000	9,000	9,000	9,000
Pro Shop	130,000	143,000	147,290	151,709	157,777
Range Fees	33,000	33,330	33,663	34,000	34,340
Utilities	17,500	17,675	17,852	18,031	18,211
Equipment Rental	20,000	20,000	20,000	20,000	20,000
Investment Income	19,000	24,000	25,000	26,000	27,500
Other Fees	30,926	32,472	34,096	35,801	37,591
Total Revenues	2,573,091	2,654,152	2,714,047	2,786,101	2,862,326
<u>EXPENDITURES</u>					
Personnel	553,545	569,044	584,977	601,356	618,194
Operating	1,738,642	1,790,801	1,853,479	1,909,083	1,966,355
Merchandise for Resale	92,500	93,425	96,695	99,596	102,584
Capital Improvement Fund	200,000	200,000	205,000	210,000	212,000
Total Expenditures	2,584,687	2,653,270	2,740,151	2,820,035	2,899,133
Net Profit (Loss)	(11,596)	882	(26,104)	(33,934)	(36,807)
Beginning Balance	333,796	322,200	323,082	296,978	263,044
Ending Balance	\$322,200	\$323,082	\$296,978	\$263,044	\$226,237
Proposed Green Fee Increase	0.00%	3.00%	3.00%	3.00%	3.00%
Proposed Cart Rental Fee Incr	\$0.00	\$0.50	\$0.50	\$0.50	\$0.50

Van Wezel Performing Arts Hall

	2003 - 04 Budget	2004 - 05 Projected	2005 - 06 Projected	2006 - 07 Projected	2007 - 08 Projected
<u>REVENUES</u>					
Ticket sales	\$6,200,000	\$6,480,000	\$6,674,400	\$6,857,946	\$7,063,684
Ticket surcharge - operations	225,000	235,000	290,000	295,000	315,000
Building rental	275,000	275,000	288,750	303,188	309,252
Technical service fees	20,000	21,000	35,000	40,000	40,000
Bar/food revenue	35,000	36,050	37,132	38,246	39,393
Grants / Contributions	475,000	450,000	450,000	450,000	450,000
Postage & handling charges	152,500	155,125	162,881	171,025	179,576
Concessions	25,000	26,250	27,563	28,941	30,388
Miscellaneous	188,000	167,400	175,770	184,559	193,787
Investment Income	60,000	61,800	64,890	68,135	71,542
General Fund sponsorship	488,300	482,660	419,193	430,538	427,158
Total Revenues	8,143,800	8,390,285	8,625,579	8,867,578	9,119,780
<u>EXPENDITURES</u>					
Personnel	1,520,833	1,558,854	1,605,620	1,653,789	1,699,268
Operating	2,763,908	2,833,006	2,903,831	2,976,427	3,058,279
Performance Fees	3,811,000	3,923,425	4,041,128	4,162,362	4,287,233
Capital	75,500	75,000	75,000	75,000	75,000
Total Expenditures	8,171,241	8,390,285	8,625,579	8,867,578	9,119,780
Net Profit (Loss)	(\$27,441)	\$0	\$0	\$0	\$0
Beginning Balance	\$460,140	\$432,699	\$432,699	\$432,699	\$432,699
Ending Balance	\$432,699	\$432,699	\$432,699	\$432,699	\$432,699

Solid Waste Collection

	2003 - 04 Budget	2004 - 05 Projected	2005 - 06 Projected	2006 - 07 Projected	2007 - 08 Projected
<u>REVENUES</u>					
Refuse Fees	\$9,245,000	\$9,605,555	\$9,884,116	\$10,175,697	\$10,470,792
Investment Income	50,000	55,000	60,000	70,000	70,000
Other	15,000	18,000	20,000	25,000	25,000
Total Revenues	<u>9,310,000</u>	<u>9,678,555</u>	<u>9,964,116</u>	<u>10,270,697</u>	<u>10,565,792</u>
<u>EXPENDITURES</u>					
Personnel	1,474,958	1,516,257	1,561,745	1,608,597	1,656,855
Operating	7,373,956	7,595,175	7,800,245	8,018,652	8,243,174
Capital	794,000	660,000	732,516	640,000	610,000
Total Expenditures	<u>9,642,914</u>	<u>9,771,432</u>	<u>10,094,506</u>	<u>10,267,249</u>	<u>10,510,029</u>
Net Profit (Loss)	(332,914)	(92,877)	(130,390)	3,448	55,763
Beginning Balance	<u>1,349,539</u>	<u>1,016,625</u>	<u>923,748</u>	<u>793,358</u>	<u>796,806</u>
Ending Balance	<u><u>\$1,016,625</u></u>	<u><u>\$923,748</u></u>	<u><u>\$793,358</u></u>	<u><u>\$796,806</u></u>	<u><u>\$852,569</u></u>
Proposed Collection Fee Inc.	0.00%	3.00%	3.00%	3.00%	3.00%

Sarasota Municipal Auditoriums

	2003 - 04 Budget	2004 - 05 Projected	2005 - 06 Projected	2006 - 07 Projected	2007 - 08 Projected
<u>REVENUES</u>					
Rentals	\$190,859	\$205,000	\$217,300	\$230,338	\$244,158
Sponsored events	123,079	126,400	124,498	126,988	129,528
Miscellaneous	11,400	11,700	12,051	12,413	12,785
General Fund Subsidy	62,578	61,477	62,865	61,388	60,740
Total Revenues	387,916	404,577	416,714	431,127	447,211
<u>EXPENDITURES</u>					
Personnel	213,625	218,966	225,535	232,301	240,432
Operating	180,205	185,611	191,179	198,826	206,779
Capital	750	0	0	0	0
Total Expenditures	394,580	404,577	416,714	431,127	447,211
Net Profit (Loss)	(6,664)	0	0	0	0
Beginning Balance	64,788	58,124	58,124	58,124	58,124
Ending Balance	\$58,124	\$58,124	\$58,124	\$58,124	\$58,124

Sarasota Sports Stadium Complex

	2003 - 04 Budget	2004 - 05 Projected	2005 - 06 Projected	2006 - 07 Projected	2007 - 08 Projected
<u>REVENUES</u>					
Ticket sales	\$196,500	\$200,500	\$204,510	\$208,600	\$212,772
Parking	55,000	56,100	57,222	58,366	59,533
Concessions	66,000	66,000	67,980	70,019	72,120
Utilities & Lighting	70,000	70,000	71,400	72,828	74,285
Other	151,500	154,530	157,621	160,773	163,988
Grants	0	0	5,000	5,000	5,000
General Fund Subsidy	344,968	356,563	358,422	369,700	384,405
Merchandise Sales	35,000	40,000	42,000	45,000	45,000
Sponsor/Contributions	33,000	35,000	40,000	40,000	40,000
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Total Revenues	951,968	978,693	1,004,155	1,030,286	1,057,103
<u>EXPENDITURES</u>					
Personnel	210,026	216,327	222,817	229,502	236,387
Operating	736,763	758,866	777,838	797,284	817,216
Capital	3,680	3,500	3,500	3,500	3,500
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Total Expenditures	950,469	978,693	1,004,155	1,030,286	1,057,103
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Net Profit (Loss)	1,499	0	0	0	0
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Beginning Balance	2,661	4,160	4,160	4,160	4,160
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Ending Balance	<u>\$4,160</u>	<u>\$4,160</u>	<u>\$4,160</u>	<u>\$4,160</u>	<u>\$4,160</u>

Parking Management Division

	2003 - 04 Budget	2004 - 05 Projected	2005 - 06 Projected	2006 - 07 Projected	2007 - 08 Projected
<u>REVENUES</u>					
Parking Violations	\$276,400	\$281,928	\$293,795	\$302,609	\$313,200
Meter Collections	32,000	32,320	32,643	32,969	33,299
Parking Permits	135,000	136,350	139,077	139,772	140,471
Other miscellaneous	200	200	1,300	1,300	1,300
Interest	20,000	20,000	25,000	30,000	35,000
Total Revenues	<u>463,600</u>	<u>470,798</u>	<u>491,815</u>	<u>506,650</u>	<u>523,270</u>
<u>EXPENDITURES</u>					
Personnel	284,576	291,690	300,441	309,454	318,738
Operating	154,422	159,055	165,417	172,034	178,915
Capital	21,530	20,000	25,000	25,000	25,000
Total Expenditures	<u>460,528</u>	<u>470,745</u>	<u>490,858</u>	<u>506,488</u>	<u>522,653</u>
Net Profit (Loss)	3,072	53	957	162	617
Beginning Balance	<u>733,395</u>	<u>736,467</u>	<u>736,520</u>	<u>737,477</u>	<u>737,639</u>
Ending Balance	<u><u>\$736,467</u></u>	<u><u>\$736,520</u></u>	<u><u>\$737,477</u></u>	<u><u>\$737,639</u></u>	<u><u>\$738,256</u></u>