

City of Sarasota, Florida

Overview of Five Year Projections

General Overview of Five Year Projections

This section includes five-year projections for all operating type funds. Although five-year projections are prepared for Special Revenue Funds, Debt Service Funds and Internal Service Funds, they are not included in this document. These funds are not included due to several factors. Special Revenue Funds are not included, as they are primarily the appropriation of the applicable revenue source for specified purposes. Debt Service Funds are not included, as they are funded by either ad valorem taxes or special assessments, which are adjusted up or down to match the required debt service payments. Internal Service Funds are not included as any projected cost increases of the Internal Service Funds are passed on to and, as such, factored into the five year projections of the operating funds.

The funds included in this section are the General Fund and Enterprise Funds.

Overview By Specific Fund

General Fund - The five-year projection for the General Fund assumes that expenditure increases will only be moderate and additional services will be minimal over the five-year period. Due to projected increases in medical insurance, continued funding of higher than normal pension contributions and slower increases in revenues over the five-year period, balancing the budgets for future years will be a challenge. Additional measures will include the utilization of fund balance, expenditure cut-backs and possibly tax increases.

Water and Sewer Utility - A water and sewer rate increase of 2 percent is required to fund the 2004-05 fiscal year operating budget while providing the funding for all capital improvements for the next several years without the necessity to issue bonds, as in past years. Additional rate increases of 2 percent per year in 2005-06 through 2008-09 will likely be necessary to continue avoiding the issuance of bonds to finance capital requirements.

Bobby Jones Golf Complex - Assuming average weather conditions and flexibility in establishing busy season rates, substantial rate increases over the next five years should not be necessary. Rate increases approximating 3 percent per year in 2006-07 through 2008-09 may be necessary to cover higher costs of operation and to continue the established level of funding for capital improvements.

City of Sarasota, Florida

Overview of Five Year Projections (Continued)

Van Wezel Performing Arts Hall – Covering the increased costs required to bring quality performances to the community will be the challenge of the Van Wezel over the next five years. Despite the projected increase in costs at the Van Wezel, the subsidy required from the General Fund is expected to remain relatively constant over the five-year period at approximately \$485,000.

Solid Waste Management - In order to cover the projected higher costs of operation, solid waste collection rates most likely will rise by approximately 3 percent per year during the period from 2005-06 through 2008-09. If actual tipping fee rate increases for 2006 through 2009 are substantially different from those projected, the hike in solid waste collection rates may be larger.

Municipal Auditoriums - This operation includes the activity of the auditorium at Payne Park and the Municipal Auditorium. Historically, the Municipal Auditoriums have received approximately \$50,000 to \$70,000 as an annual subsidy from the General Fund. It is anticipated that subsidies at this level will be necessary in future years, to maintain a break-even operation.

Sarasota Sports Complex - For the 2004-05 fiscal year, the Sports Complex is projected to require an operating subsidy of \$337,445 from the General Fund. In order to maintain a break-even operation, this subsidy probably will increase to approximately \$380,000 by 2008-09.

Parking Management - The five-year projections indicate that expenditures will exceed revenues and that fund balance will be used to absorb the deficiency. These shortfalls are based upon the inability to charge for utilization of certain public parking facilities during the construction of specific downtown projects. The shortfalls might be less if the projects are completed on a timely basis.

City of Sarasota, Florida

General Fund

	2004 - 05 Budget	2005-06 Projected	2006-07 Projected	2007-08 Projected	2008-09 Projected
<u>REVENUES</u>					
TAXES	\$27,330,928	\$28,056,828	\$28,853,597	\$29,687,671	\$30,561,067
LICENSES AND PERMITS	866,354	944,441	952,188	985,840	994,049
INTERGOVERNMENTAL	6,328,415	6,535,800	6,634,820	6,736,106	6,840,398
CHARGES FOR SERVICES	1,541,369	1,546,385	1,546,385	1,546,385	1,546,385
CHARGES TO OTHER FUNDS	4,721,887	4,827,800	4,933,500	5,061,341	5,191,000
FINES AND FORFEITS	640,082	620,000	608,000	600,000	605,000
INVESTMENT EARNINGS	950,000	1,030,000	1,130,000	1,255,000	1,305,000
MISCELLANEOUS	756,342	802,232	807,722	811,787	816,335
OTHER FINANCING SOURCES	2,140,191	2,173,328	2,207,945	2,243,685	2,339,891
TOTAL REVENUES	45,275,568	46,536,814	47,674,157	48,927,815	50,199,125
<u>EXPENDITURES</u>					
GENERAL GOVERNMENT	12,526,913	12,893,314	13,255,505	13,628,240	14,011,832
PUBLIC SAFETY	25,801,511	26,545,556	27,311,923	28,101,280	28,914,318
PHYSICAL ENVIRONMENT	2,615,857	2,994,333	3,084,163	3,176,688	3,271,989
TRANSPORTATION	4,215,419	4,341,882	4,472,138	4,606,302	4,744,491
CULTURE AND RECREATION	333,815	345,397	357,405	369,856	382,767
TRANSFERS/SUBSIDIES	1,150,508	1,172,443	1,174,945	1,184,096	1,197,583
TOTAL EXPENDITURES	46,644,023	48,292,925	49,656,079	51,066,462	52,522,980
EXCESS (DEFICIENCY)	(1,368,455)	(1,756,111)	(1,981,922)	(2,138,647)	(2,323,855)
BEGINNING FUND BALANCE					
GENERAL FUND	9,863,202	8,494,747	6,738,636	4,756,714	2,618,067
ENDING FUND BALANCE	\$8,494,747	\$6,738,636	\$4,756,714	\$2,618,067	\$294,212
Millage Rate	2.6917 m	2.6917 m	2.6917 m	2.6917 m	2.6917 m
Percent of Increase over Prior Year	0.00%	0.00%	0.00%	0.00%	0.00%

Water and Sewer Utility

	2004 - 05 Budget	2005 - 06 Projected	2006 - 07 Projected	2007 - 08 Projected	2008 - 09 Projected
<u>REVENUES</u>					
Sale of Water	\$11,095,000	\$11,316,900	\$11,543,240	\$11,774,110	\$12,009,592
Sewer Collection	14,072,400	14,353,800	14,640,900	14,933,700	15,232,375
Interest	75,000	125,000	275,000	280,000	280,000
Miscellaneous	239,698	290,000	275,000	295,000	295,000
Total Revenues	<u>25,482,098</u>	<u>26,085,701</u>	<u>26,734,145</u>	<u>27,282,819</u>	<u>27,816,980</u>
<u>EXPENDITURES</u>					
Water System	7,356,630	7,562,616	7,789,494	8,023,179	8,263,874
Sewer System	7,059,934	7,257,612	7,475,340	7,699,600	7,930,588
Collection Costs	1,480,893	1,517,915	1,563,452	1,610,356	1,658,667
<i>Transfers:</i>					
RR&I Fund	3,627,912	3,718,000	3,800,000	3,900,000	4,000,000
Debt Service	5,723,289	6,994,339	6,976,714	6,981,336	5,831,943
SRF Debt service	228,142	228,142	228,000	228,000	228,000
General Reserve	5,298	(1,192,923)	(1,098,855)	(1,159,652)	(96,092)
Total Expenditures	<u>25,482,098</u>	<u>26,085,701</u>	<u>26,734,145</u>	<u>27,282,819</u>	<u>27,816,980</u>
EXCESS (DEFICIENCY)	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
Rate Increase	2.00%	2.00%	2.00%	2.00%	2.00%

Bobby Jones Golf Complex

	2004 - 05 Budget	2005 - 06 Projected	2006 - 07 Projected	2007 - 08 Projected	2008 - 09 Projected
<u>REVENUES</u>					
Green Fees	\$1,010,000	\$1,040,300	\$1,071,509	\$1,103,654	\$1,136,764
Cart Rental	1,091,000	1,122,639	1,155,196	1,189,852	1,225,548
Annual Green Fees	285,000	285,000	285,000	285,000	285,000
Restaurant Lease	9,000	9,000	9,000	9,000	9,000
Pro Shop	125,000	131,250	135,188	139,244	144,814
Range Fees	30,750	31,058	31,369	31,683	32,000
Utilities	20,000	20,600	20,806	21,014	21,224
Equipment Rental	23,250	20,000	20,000	20,000	20,000
Investment Income	21,151	23,500	25,000	26,000	27,500
Other Fees	35,500	37,275	39,139	41,096	43,151
Total Revenues	2,650,651	2,720,622	2,792,207	2,866,543	2,945,001
<u>EXPENDITURES</u>					
Personnel	593,812	610,439	627,531	645,102	663,165
Operating	1,854,532	1,906,459	1,973,185	2,032,381	2,093,352
Merchandise for Resale	99,000	99,990	103,490	106,595	109,793
Capital Improvement Fund	102,000	100,000	175,000	175,000	175,000
Total Expenditures	2,649,344	2,716,888	2,879,206	2,959,078	3,041,310
Net Profit (Loss)	1,307	3,734	(86,999)	(92,535)	(96,309)
Beginning Balance	297,576	298,883	302,617	215,618	123,083
Ending Balance	\$298,883	\$302,617	\$215,618	\$123,083	\$26,774
Proposed Annual Fee Increase	5.00%	0.00%	0.00%	0.00%	0.00%
Proposed Green Fee Increase	0.00%	0.00%	3.00%	3.00%	3.00%
Proposed Cart Rental Fee Increase	\$0.00	\$0.50	\$0.50	\$0.50	\$0.50

Van Wezel Performing Arts Hall

	2004 - 05 Budget	2005 - 06 Projected	2006 - 07 Projected	2007 - 08 Projected	2008 - 09 Projected
<u>REVENUES</u>					
Ticket sales	\$6,591,000	\$6,792,000	\$6,995,760	\$7,188,143	\$7,403,787
Ticket surcharge - operations	235,000	245,000	290,000	295,000	315,000
Building rental	290,000	297,000	311,850	327,443	333,992
Technical service fees	21,500	23,100	35,000	40,000	40,000
Bar/food revenue	55,000	56,650	58,350	60,101	61,904
Culture recreation grant	545,000	565,000	450,000	450,000	450,000
Postage & handling charges	156,000	164,500	172,725	181,361	190,429
Concessions	37,000	39,250	41,213	43,274	45,438
Miscellaneous	214,000	219,000	229,950	241,448	253,520
Investment Income	75,000	81,500	85,575	89,854	94,347
General Fund Sponsorship	487,185	485,000	485,000	485,000	485,000
Total Revenues	<u>8,706,685</u>	<u>8,968,000</u>	<u>9,155,423</u>	<u>9,401,624</u>	<u>9,673,417</u>
<u>EXPENDITURES</u>					
Personnel	1,637,809	1,678,754	1,729,117	1,780,991	1,829,968
Operating	3,199,555	3,279,544	3,361,533	3,445,571	3,540,324
Performance Fees	3,824,000	3,936,808	4,054,912	4,176,559	4,301,856
Capital	71,500	75,000	75,000	75,000	75,000
Total Expenditures	<u>8,732,864</u>	<u>8,970,106</u>	<u>9,220,562</u>	<u>9,478,121</u>	<u>9,747,148</u>
Net Profit (Loss)	(\$26,179)	(\$2,106)	(\$65,139)	(\$76,497)	(\$73,731)
Beginning Balance	<u>\$527,714</u>	<u>\$501,535</u>	<u>\$499,429</u>	<u>\$434,290</u>	<u>\$357,793</u>
Ending Balance	<u><u>\$501,535</u></u>	<u><u>\$499,429</u></u>	<u><u>\$434,290</u></u>	<u><u>\$357,793</u></u>	<u><u>\$284,062</u></u>

Solid Waste Collection

	2004 - 05 Budget	2005 - 06 Projected	2006 - 07 Projected	2007 - 08 Projected	2008 - 09 Projected
<u>REVENUES</u>					
Refuse Fees	\$9,476,000	\$9,731,500	\$9,999,116	\$10,274,092	\$10,556,630
Investment Income	60,000	61,000	60,000	65,000	65,000
Other	30,040	35,000	9,000	9,000	9,000
Total Revenues	<u>9,566,040</u>	<u>9,827,500</u>	<u>10,068,116</u>	<u>10,348,092</u>	<u>10,630,630</u>
<u>EXPENDITURES</u>					
Personnel	1,486,481	1,531,075	1,577,007	1,624,317	1,673,047
Operating	7,519,685	7,745,276	7,954,398	8,177,121	8,406,080
Capital	275,300	450,000	732,516	640,000	610,000
Total Expenditures	<u>9,281,466</u>	<u>9,726,351</u>	<u>10,263,921</u>	<u>10,441,438</u>	<u>10,689,127</u>
Net Profit (Loss)	284,574	101,149	(195,805)	(93,346)	(58,497)
Beginning Balance	<u>1,172,240</u>	<u>1,456,814</u>	<u>1,557,963</u>	<u>1,362,158</u>	<u>1,268,812</u>
Ending Balance	<u><u>\$1,456,814</u></u>	<u><u>\$1,557,963</u></u>	<u><u>\$1,362,158</u></u>	<u><u>\$1,268,812</u></u>	<u><u>\$1,210,315</u></u>
Proposed Collection Fee Increase	3.00%	3.00%	3.00%	3.00%	3.00%

Sarasota Municipal Auditoriums

	2004 - 05 Budget	2005 - 06 Projected	2006 - 07 Projected	2007 - 08 Projected	2008 - 09 Projected
<u>REVENUES</u>					
Rentals	\$222,419	\$235,600	\$249,736	\$264,720	\$280,603
Sponsored events	123,065	128,500	126,661	129,194	131,778
Miscellaneous	15,200	17,000	17,510	18,035	18,576
General Fund Subsidy	55,878	65,391	65,979	63,793	62,507
Total Revenues	416,562	446,491	459,886	475,742	493,464
<u>EXPENDITURES</u>					
Personnel	241,230	246,537	253,933	261,551	270,705
Operating	195,077	199,954	205,953	214,191	222,759
Capital	0	0	0	0	0
Total Expenditures	436,307	446,491	459,886	475,742	493,464
Net Profit (Loss)	(19,745)	0	0	0	0
Beginning Balance	54,313	34,568	34,568	34,568	34,568
Ending Balance	\$34,568	\$34,568	\$34,568	\$34,568	\$34,568

Sarasota Sports Complex

	2004 - 05 Budget	2005 - 06 Projected	2006 - 07 Projected	2007 - 08 Projected	2008 - 09 Projected
<u>REVENUES</u>					
Ticket sales	\$208,500	\$214,755	\$219,050	\$223,431	\$227,900
Parking	65,000	66,950	68,289	69,655	71,048
Concessions	68,000	71,000	73,130	75,324	77,584
Utilities & Lighting	70,000	70,000	71,400	72,828	74,285
Other	117,250	119,595	121,987	124,427	126,916
General Fund Subsidy	337,445	352,052	353,966	365,303	380,076
Merchandise Sales	35,000	40,000	42,000	45,000	45,000
Sponsor/Contributions	33,000	35,000	40,000	40,000	40,000
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Total Revenues	934,195	969,352	994,822	1,020,968	1,047,809
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<u>EXPENDITURES</u>					
Personnel	258,989	264,687	272,628	280,807	289,231
Operating	680,743	701,165	718,694	736,661	755,078
Capital	3,680	3,500	3,500	3,500	3,500
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Total Expenditures	943,412	969,352	994,822	1,020,968	1,047,809
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Net Profit (Loss)	(9,217)	0	0	0	0
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Beginning Balance	32,892	23,675	23,675	23,675	23,675
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Ending Balance	<u>\$23,675</u>	<u>\$23,675</u>	<u>\$23,675</u>	<u>\$23,675</u>	<u>\$23,675</u>

Parking Management Division

	2004 - 05 Budget	2005 - 06 Projected	2006 - 07 Projected	2007 - 08 Projected	2008 - 09 Projected
<u>REVENUES</u>					
Parking Violations	\$276,200	\$286,000	\$298,010	\$300,990	\$304,000
Meter Collections	40,000	42,400	42,824	43,252	43,685
Parking Permits	110,000	111,100	113,322	114,455	115,600
Interest	20,000	22,000	25,000	30,000	35,000
Total Revenues	446,200	461,500	479,156	488,697	498,285
<u>EXPENDITURES</u>					
Personnel	306,196	313,851	323,267	332,965	342,954
Operating	198,942	204,910	213,106	221,630	230,495
Capital	43,530	20,000	25,000	25,000	25,000
Total Expenditures	548,668	538,761	561,373	579,595	598,449
Net Profit (Loss)	(102,468)	(77,261)	(82,217)	(90,898)	(100,164)
Beginning Balance	841,231	738,763	661,502	579,285	488,387
Ending Balance	\$738,763	\$661,502	\$579,285	\$488,387	\$388,223