

# City of Sarasota, Florida

## Overview of Five Year Projections

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### *General Overview of Five Year Projections*

This section includes five-year projections for all operating type funds. Although five-year projections are prepared for Special Revenue Funds, Debt Service Funds and Internal Service Funds, they are not included in this document. These funds are not included due to several factors. Special Revenue Funds are not included, as they are primarily the appropriation of the applicable revenue source for specified purposes. Debt Service Funds are not included, as they are funded by either ad valorem taxes or special assessments, which are adjusted up or down to match the required debt service payments. Internal Service Funds are not included as any projected cost increases of the Internal Service Funds are passed on to and, as such, factored into the five year projections of the operating funds.

The funds included in this section are the General Fund and Enterprise Funds.

### *Overview By Specific Fund*

**General Fund** - The five-year projection for the General Fund assumes that expenditure increases will only be moderate and additional services will be minimal over the five-year period. Due to projected increases in medical insurance, continued funding of higher than normal pension contributions and smaller increases in revenues during the latter years of the five-year period, balancing the budgets for future years will be a challenge. Additional measures will include the utilization of fund balance, expenditure cutbacks and possibly tax increases.

**Water and Sewer Utility** - A water and sewer rate increase of 16 percent is required to fund the 2006-07 fiscal year operating budget while providing the funding for all capital improvements. Additional rate increases of 6 % in 2006-07 and 3% in 2007-08 through 2010-11 will likely be necessary to balance revenues and expenditures, and to provide for capital improvements.

**Bobby Jones Golf Complex** - Assuming average weather conditions and flexibility in establishing busy season rates, substantial rate increases over the next five years should not be necessary. Rate increases approximating 3 percent per year in 2007-08 through 2010-11 may be necessary to cover higher costs of operation and to continue the established level of funding for capital improvements.

# City of Sarasota, Florida

## Overview of Five Year Projections (Continued)

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**Van Wezel Performing Arts Hall** - Covering the increased costs required to bring quality performances to the community will be the challenge of the Van Wezel over the next five years. The subsidy required from the General Fund has risen to \$900,000 for 2006-07 and is expected to remain relatively constant through 2010-11 at approximately \$900,000 to \$1,000,000.

**Solid Waste Management** - In order to cover the projected higher costs of operation, solid waste collection rates most likely will rise by approximately 4 percent per year during the period from 2007-08 through 2010-11. If actual tipping fee rate increases for 2008 through 2011 are substantially different from those projected, the hike in solid waste collection rates may be larger.

**Municipal Auditoriums** - This operation includes the activity of the auditorium at Payne Park and the Municipal Auditorium. Historically, the Municipal Auditoriums have received approximately \$50,000 to \$70,000 as an annual subsidy from the General Fund. It is anticipated, however, that subsidies between \$95,000 and \$98,000 will be necessary in future years, to maintain a break-even operation or provide a small fund balance.

**Sarasota Sports Complex** - For the 2006-07 fiscal year, the Sports Complex is projected to require an operating subsidy of \$480,853 from the General Fund. In order to maintain a break-even operation, this subsidy probably will increase to approximately \$500,000 by 2010-11.

**Parking Management** - The five-year projections indicate that expenditures will exceed revenues and that fund balance will be used to absorb the deficiency. These shortfalls are based upon the inability to charge for utilization of certain public parking facilities during the construction of specific downtown projects. The shortfalls might be less if the projects are completed on a timely basis.

# City of Sarasota, Florida

## General Fund

	2006 - 07 Budget	2007 - 08 Projected	2008 - 09 Projected	2009 - 10 Projected	2010 - 11 Projected
<b><u>REVENUES</u></b>					
TAXES	\$36,975,068	\$39,807,667	\$40,912,414	\$41,934,568	\$42,293,230
LICENSES AND PERMITS	924,483	955,453	973,601	989,367	1,004,253
INTERGOVERNMENTAL	7,113,430	7,229,600	7,343,192	7,464,816	7,585,512
CHARGES FOR SERVICES	1,573,807	1,528,750	1,611,450	1,666,950	1,696,450
CHARGES TO OTHER FUNDS	5,277,465	5,415,000	5,577,400	5,744,682	5,916,982
FINES AND FORFEITS	461,000	465,000	477,000	483,000	495,000
INVESTMENT EARNINGS	1,280,000	1,440,000	1,490,000	1,540,000	1,590,000
MISCELLANEOUS	1,051,742	972,296	978,940	990,362	999,909
OTHER FINANCING SOURCES	3,021,713	2,929,372	3,044,949	2,964,221	2,733,292
<b>TOTAL REVENUES</b>	<b>57,678,708</b>	<b>60,743,138</b>	<b>62,408,946</b>	<b>63,777,966</b>	<b>64,314,628</b>
<b><u>EXPENDITURES</u></b>					
GENERAL GOVERNMENT	19,632,041	19,528,442	20,314,295	21,173,725	22,058,937
PUBLIC SAFETY	30,265,211	31,066,967	31,962,976	32,885,865	33,836,441
PHYSICAL ENVIRONMENT	3,659,237	3,769,014	3,882,084	3,998,547	4,118,503
TRANSPORTATION	5,076,412	5,228,704	5,385,565	5,547,132	5,713,546
CULTURE AND RECREATION	399,162	411,137	423,472	436,176	449,262
TRANSFERS/SUBSIDIES	1,476,516	1,578,000	1,498,000	1,528,000	1,498,000
<b>TOTAL EXPENDITURES</b>	<b>60,508,579</b>	<b>61,582,264</b>	<b>63,466,392</b>	<b>65,569,445</b>	<b>67,674,689</b>
<b>EXCESS (DEFICIENCY)</b>	<b>(2,829,871)</b>	<b>(839,126)</b>	<b>(1,057,446)</b>	<b>(1,791,479)</b>	<b>(3,360,061)</b>
<b>BEGINNING FUND BALANCE</b>					
GENERAL FUND	14,349,741	11,519,870	10,680,744	9,623,298	7,831,819
<b>ENDING FUND BALANCE</b>	<b>\$11,519,870</b>	<b>\$10,680,744</b>	<b>\$9,623,298</b>	<b>\$7,831,819</b>	<b>\$4,471,758</b>
Millage Rate	2.9022 m	2.9022 m	2.9022 m	2.9022 m	2.9022 m
Percent of Increase over Prior Year	2.21%	0.00%	0.00%	0.00%	0.00%

## Water and Sewer Utility

	<b>2006 - 07 Budget</b>	<b>2007 - 08 Projected</b>	<b>2008 - 09 Projected</b>	<b>2009 - 10 Projected</b>	<b>2010 - 11 Projected</b>
<b><u>REVENUES</u></b>					
Sale of Water	\$13,704,030	\$14,492,006	\$14,926,770	\$15,374,600	\$15,835,850
Sewer Collection	17,026,936	18,005,959	18,546,100	19,102,500	19,675,500
Interest	115,000	100,000	110,000	125,000	125,000
Miscellaneous	343,354	375,000	385,000	395,000	395,000
<b>Total Revenues</b>	<b>31,189,320</b>	<b>32,972,965</b>	<b>33,967,870</b>	<b>34,997,100</b>	<b>36,031,350</b>
<b><u>EXPENDITURES</u></b>					
Water System	9,185,343	9,552,757	10,011,289	10,491,831	10,995,439
Sewer System	8,560,986	8,903,425	9,330,789	9,778,667	10,248,043
Collection Costs	1,750,761	1,820,791	1,908,189	1,999,782	2,095,772
<b><i>Transfers:</i></b>					
RR&I Fund	3,944,388	4,500,000	4,750,000	5,300,000	5,500,000
Debt Service	7,560,714	7,561,877	6,413,784	6,416,133	6,410,467
SRF Debt service	228,142	228,142	228,142	228,142	228,142
General Reserve	(41,014)	405,973	1,325,677	782,545	553,487
<b>Total Expenditures</b>	<b>31,189,320</b>	<b>32,972,965</b>	<b>33,967,870</b>	<b>34,997,100</b>	<b>36,031,350</b>
<b>EXCESS (DEFICIENCY)</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
 Rate Increase	 16.00%	 6.00%	 3.00%	 3.00%	 3.00%

## Bobby Jones Golf Complex

	<b>2006 - 07</b>	<b>2007 - 08</b>	<b>2008 - 09</b>	<b>2009 - 10</b>	<b>2010 - 11</b>
	<b>Budget</b>	<b>Projected</b>	<b>Projected</b>	<b>Projected</b>	<b>Projected</b>
<b><u>REVENUES</u></b>					
Green Fees	\$1,285,000	\$1,323,550	\$1,363,257	\$1,404,155	\$1,446,280
Cart Rental	1,150,000	1,178,750	1,214,113	1,250,536	1,288,052
Annual Green Fees	225,000	225,000	225,000	225,000	225,000
Restaurant Lease	9,000	9,000	9,000	9,000	9,000
Pro Shop	170,000	175,100	180,353	187,567	195,070
Range Fees	32,000	32,000	32,320	32,643	32,969
Utilities	27,500	28,325	28,608	28,894	29,183
Equipment Rental	16,000	18,000	20,000	20,000	20,000
Cell Tower Lease	29,712	30,603	31,521	32,467	33,441
Investment Income	27,500	32,000	35,000	35,000	40,000
Other Fees	17,502	18,377	19,296	20,261	21,274
Total Revenues	2,989,214	3,070,705	3,158,468	3,245,523	3,340,269
<b><u>EXPENDITURES</u></b>					
Personnel	678,699	705,847	727,022	748,833	771,298
Operating	1,948,755	2,026,705	2,107,773	2,192,084	2,279,767
Merchandise for Resale	130,000	135,850	139,926	144,124	148,448
Capital Improvement Fund	210,000	180,000	185,000	190,000	190,000
Total Expenditures	2,967,454	3,048,402	3,159,721	3,275,041	3,389,513
Net Profit (Loss)	21,760	22,303	(1,253)	(29,518)	(49,244)
Beginning Balance	571,185	592,945	615,248	613,995	584,477
Ending Balance	\$592,945	\$615,248	\$613,995	\$584,477	\$535,233
Proposed Annual Fee Increase	0.00%	0.00%	0.00%	0.00%	0.00%
Proposed Green Fee Increase	0.00%	3.00%	3.00%	3.00%	3.00%
Proposed Cart Rental Fee Increase	\$0.00	\$0.00	\$0.50	\$0.50	\$0.50

## Van Wezel Performing Arts Hall

	<b>2006 - 07 Budget</b>	<b>2007 - 08 Projected</b>	<b>2008 - 09 Projected</b>	<b>2009 - 10 Projected</b>	<b>2010 - 11 Projected</b>
<b><u>REVENUES</u></b>					
Ticket sales	\$7,460,000	\$7,834,500	\$8,147,880	\$8,392,316	\$8,644,085
Ticket surcharge - operations	250,000	260,000	275,000	275,000	275,000
Building rental	230,000	245,000	257,250	262,395	267,643
Technical service fees	9,500	12,000	15,000	15,000	15,000
Bar/food revenue	80,500	85,000	87,550	90,177	92,882
Culture recreation grant	890,250	650,000	650,000	650,000	650,000
Postage & handling charges	185,000	229,250	240,713	252,749	265,386
Concessions	25,400	26,670	28,004	29,404	30,874
Miscellaneous	211,000	221,550	232,628	244,259	256,472
Investment Income	46,000	48,300	50,715	53,251	55,914
General Fund Sponsorship	900,000	1,000,000	920,000	930,000	900,000
Total Revenues	10,287,650	10,612,270	10,904,740	11,194,551	11,453,256
<b><u>EXPENDITURES</u></b>					
Personnel	2,045,780	2,107,153	2,170,368	2,235,479	2,302,543
Operating	3,854,552	3,950,916	4,049,689	4,161,055	4,275,484
Merchandise for resale	7,200	8,500	9,000	9,500	9,500
Performance Fees	4,323,500	4,466,069	4,595,701	4,714,222	4,714,222
Capital	81,050	75,000	75,000	75,000	75,000
Total Expenditures	10,312,082	10,607,638	10,899,758	11,195,256	11,376,749
Net Profit (Loss)	(\$24,432)	\$4,632	\$4,982	(\$705)	\$76,507
Beginning Balance	203,359	178,927	183,559	188,541	187,836
Ending Balance	\$178,927	\$183,559	\$188,541	\$187,836	\$264,343

## Solid Waste Management

	<b>2006 - 07 Budget</b>	<b>2007 - 08 Projected</b>	<b>2008 - 09 Projected</b>	<b>2009 - 10 Projected</b>	<b>2010 - 11 Projected</b>
<b><u>REVENUES</u></b>					
Refuse Fees	\$10,173,000	\$10,376,460	\$10,765,577	\$11,169,286	\$11,588,134
Investment Income	70,000	95,000	100,000	100,000	100,000
Other	28,010	30,000	30,000	30,000	30,000
Total Revenues	<u>10,271,010</u>	<u>10,501,460</u>	<u>10,895,577</u>	<u>11,299,286</u>	<u>11,718,134</u>
<b><u>EXPENDITURES</u></b>					
Personnel	1,822,018	1,876,679	1,932,979	1,990,968	2,050,697
Operating	7,789,668	8,101,255	8,344,293	8,594,622	8,852,461
Capital	961,600	800,000	800,000	800,000	800,000
Total Expenditures	<u>10,573,286</u>	<u>10,777,934</u>	<u>11,077,272</u>	<u>11,385,590</u>	<u>11,703,158</u>
Net Profit (Loss)	(302,276)	(276,474)	(181,695)	(86,304)	14,976
Beginning Balance	<u>1,703,661</u>	<u>1,401,385</u>	<u>1,124,911</u>	<u>943,216</u>	<u>856,912</u>
Ending Balance	<u><u>\$1,401,385</u></u>	<u><u>\$1,124,911</u></u>	<u><u>\$943,216</u></u>	<u><u>\$856,912</u></u>	<u><u>\$871,888</u></u>
Proposed Collection Fee Increase	2.00%	2.00%	4.00%	4.00%	4.00%

## Sarasota Municipal Auditoriums

	<b>2006 - 07 Budget</b>	<b>2007 - 08 Projected</b>	<b>2008 - 09 Projected</b>	<b>2009 - 10 Projected</b>	<b>2010 - 11 Projected</b>
<b><u>REVENUES</u></b>					
Rentals	\$282,900	\$299,874	\$317,910	\$336,985	\$357,200
Sponsored events - booth rentals	78,306	90,000	95,000	96,900	98,800
Sponsored events - tickets sales	37,200	39,000	42,000	45,000	50,000
Miscellaneous	18,650	19,210	19,786	20,380	21,000
General Fund Subsidy	95,663	98,000	98,000	98,000	98,000
Total Revenues	512,719	546,084	572,696	597,265	625,000
<b><u>EXPENDITURES</u></b>					
Personnel	332,813	342,797	353,081	365,439	378,229
Operating	197,532	203,458	211,596	220,060	228,862
Capital	0	0	5,000	5,000	5,000
Total Expenditures	530,345	546,255	569,677	590,499	612,091
Net Profit (Loss)	(17,626)	(171)	3,019	6,766	12,909
Beginning Balance	18,794	1,168	997	4,016	10,782
Ending Balance	\$1,168	\$997	\$4,016	\$10,782	\$23,691

## Sarasota Sports Complex

	<b>2006 - 07 Budget</b>	<b>2007 - 08 Projected</b>	<b>2008 - 09 Projected</b>	<b>2009 - 10 Projected</b>	<b>2010 - 11 Projected</b>
<b><u>REVENUES</u></b>					
Ticket sales	\$380,000	\$391,400	\$399,228	\$411,205	\$423,541
Parking	59,000	60,770	61,985	63,845	65,760
Concessions	38,300	39,000	40,170	41,375	42,616
Utilities & Lighting	115,000	120,000	122,400	126,072	129,854
Other	98,809	80,000	80,000	80,000	80,000
General Fund Subsidy	480,853	480,000	480,000	500,000	500,000
Merchandise Sales	37,000	37,500	40,000	42,000	45,000
Sponsor/Contributions	88,000	88,000	66,000	66,000	68,000
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Total Revenues	1,296,962	1,301,670	1,294,783	1,335,497	1,359,771
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<b><u>EXPENDITURES</u></b>					
Personnel	319,506	329,091	338,964	349,133	359,607
Operating	920,179	943,183	966,763	990,932	1,015,705
Capital	1,000	3,500	3,500	3,500	3,500
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Total Expenditures	1,240,685	1,275,774	1,309,227	1,343,565	1,378,812
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Net Profit (Loss)	56,277	25,896	(14,444)	(8,068)	(19,041)
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Beginning Balance	(2,739)	53,538	79,434	64,990	56,922
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Ending Balance	\$53,538	\$79,434	\$64,990	\$56,922	\$37,881
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## Parking Management Division

	<b>2006 - 07 Budget</b>	<b>2007 - 08 Projected</b>	<b>2008 - 09 Projected</b>	<b>2009 - 10 Projected</b>	<b>2010 - 11 Projected</b>
<b><u>REVENUES</u></b>					
Parking Violations	\$331,130	\$346,031	\$359,872	\$374,267	\$389,238
Meter Collections	40,000	43,000	47,500	48,450	49,419
Parking Permits	185,000	195,000	202,800	212,940	223,587
Other miscellaneous	265	300	500	600	800
Interest	30,000	35,000	39,000	40,000	44,000
Total Revenues	586,395	620,631	650,972	677,557	708,344
<b><u>EXPENDITURES</u></b>					
Personnel	415,813	428,287	441,136	454,370	468,001
Operating	211,491	219,951	228,749	237,899	247,415
Capital	34,500	30,000	30,000	30,000	30,000
Total Expenditures	661,804	678,238	699,885	722,269	745,416
Net Profit (Loss)	(75,409)	(57,607)	(48,913)	(44,712)	(37,072)
Beginning Balance	1,072,637	997,228	939,621	890,708	845,996
Ending Balance	\$997,228	\$939,621	\$890,708	\$845,996	\$808,924